HOUSING VIRGINIA ► Start Here.



Trends, Gaps, Needs, Solutions

Martinsville, Va. July 14, 2016



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Committed to the future of rural communities.







Housing Virginia / RD Rural Housing Initiative

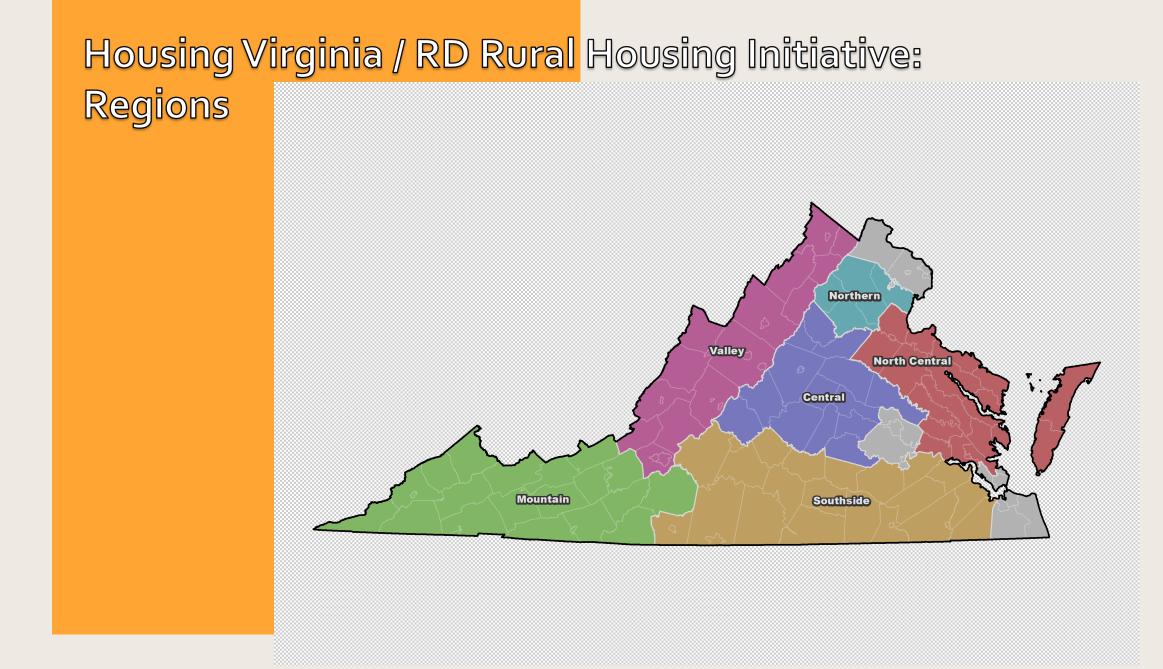
Census of Providers

- Survey
- Trends
- Gaps
- Needs

 Demographic / Housing Profile
Gap / Needs Assessment

- Best Practice Review
- Housing Strategy Plan

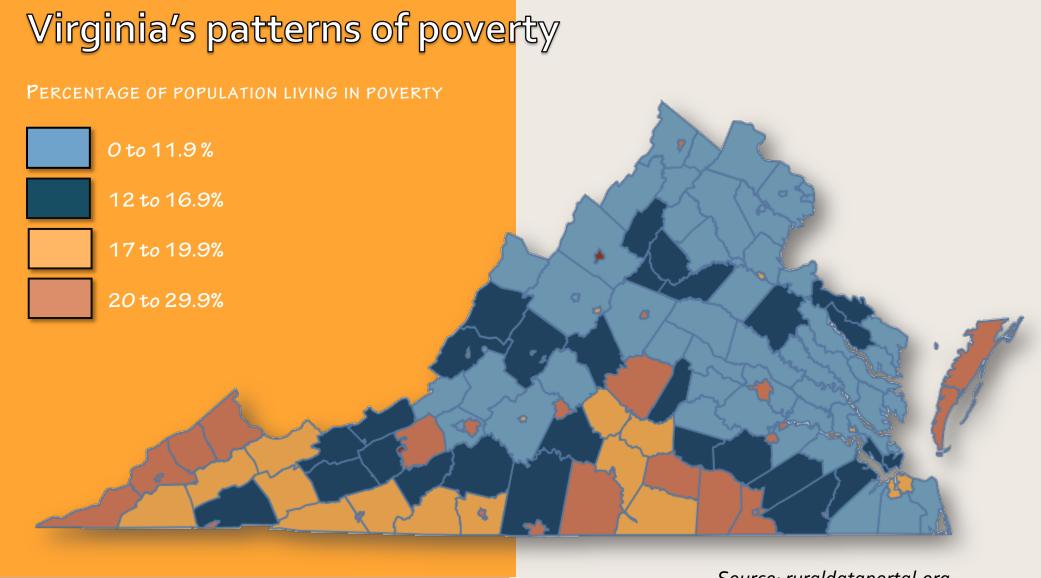
NETWORK MAPPING



Housing Virginia / RD Rural Housing Initiative

TAKING STOCK – Housing Assistance Council

- Rural America "At a Precipice"
- Population in Decline
 - Suburban
 - Exurban
- □ Homogeneous racially and ethnically
- Aging faster than the rest of the Nation
- Higher Poverty / Lower Incomes
- Higher Unemployment
- Lower Education Achievement
- Housing Quality / Availability / Value



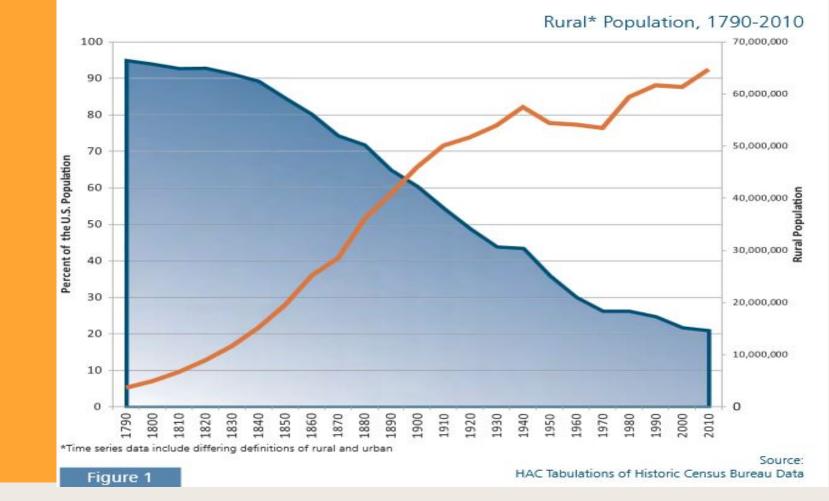
Source: ruraldataportal.org

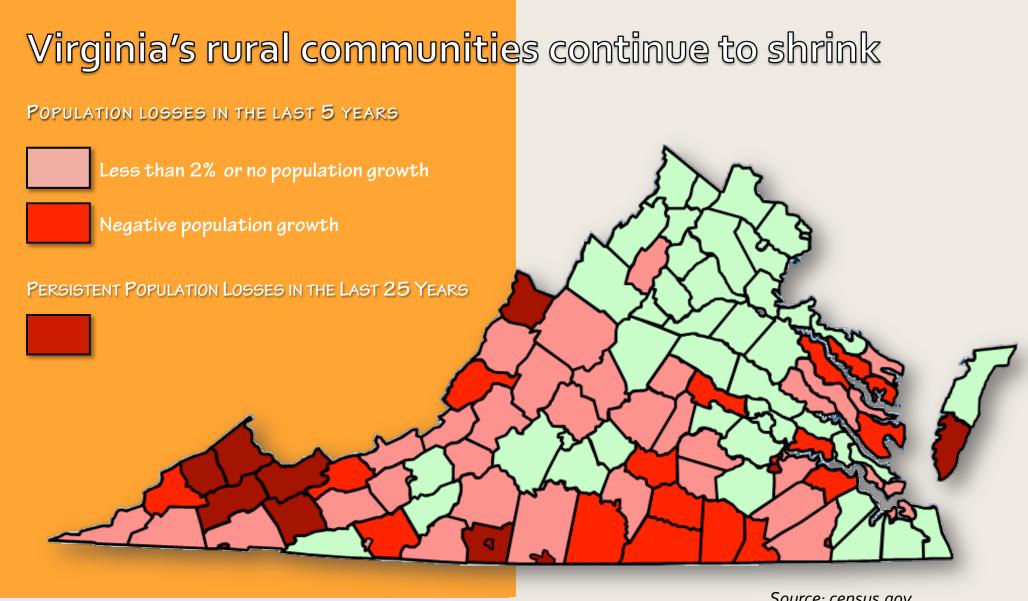


"Nearly one-third of rural and small town seniors earn less than \$20,000 annually"

Rural Population in Decline

NEARLY 65 MILLION PEOPLE LIVE IN RURAL AMERICA, BUT THE PROPORTION OF PEOPLE LIVING IN RURAL PLACES CONTINUES A LONG DECLINE



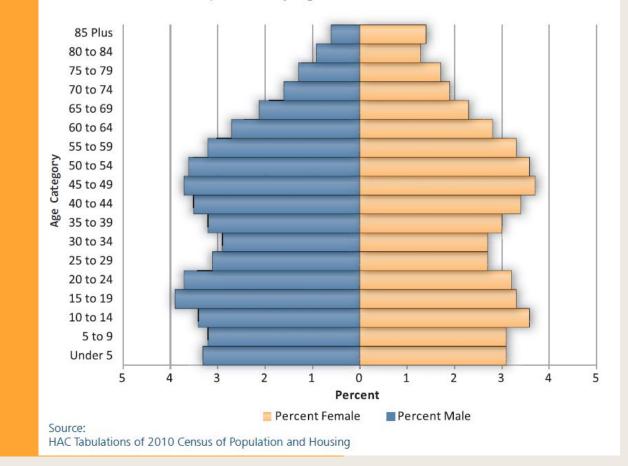


Source: census.gov

Rural Population Aging

BABY BOOMERS CONTINUE TO RESHAPE RURAL SOCIETY AND COMMUNITIES AS MANY WILL TURN 65 IN THE COMING DECADE

Rural & Small Town Population by Age and Gender, 2010



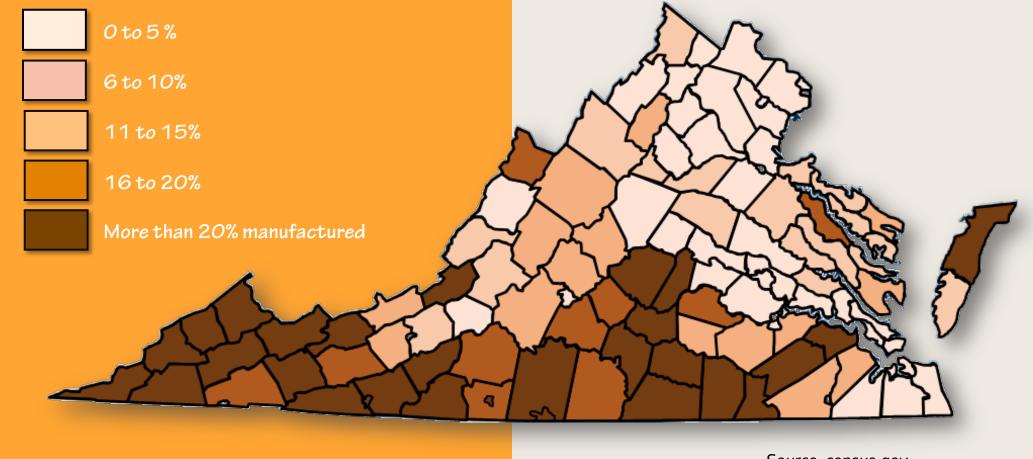
Rural Virginia's housing value

VALUE OF OWNER OCCUPIED UNITS BY PERCENTAGE



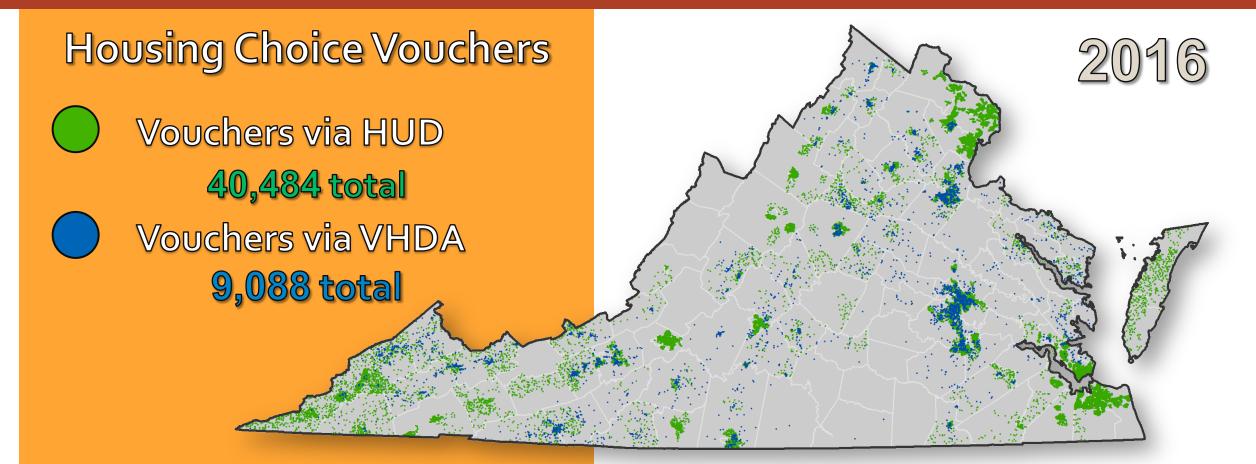
Virginia's manufactured housing patterns

PERCENTAGE OF MANUFACTURED HOMES WITHIN COUNTIES



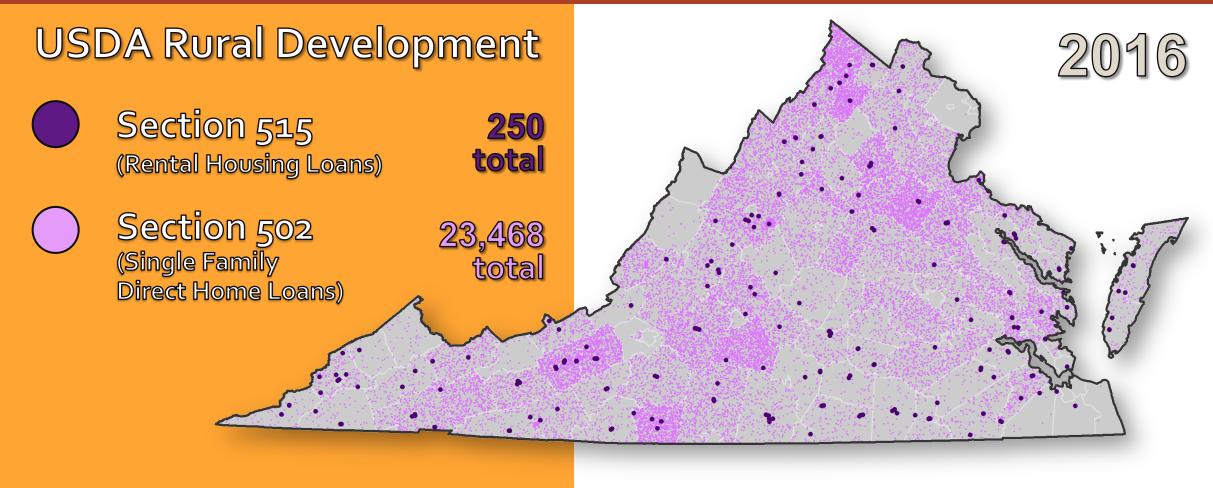
Source: census.gov

HOUSING ASSISTANCE IN VIRGINIA



Sources: HUD, VHDA

HOUSING ASSISTANCE IN VIRGINIA



Source: USDA

HOUSING ASSISTANCE IN VIRGINIA

Rural housing programs help reach populations underserved by traditional types of housing assistance.

Sources: HUD, VHDA, USDA

2016

Rural Housing Needs Survey: Results

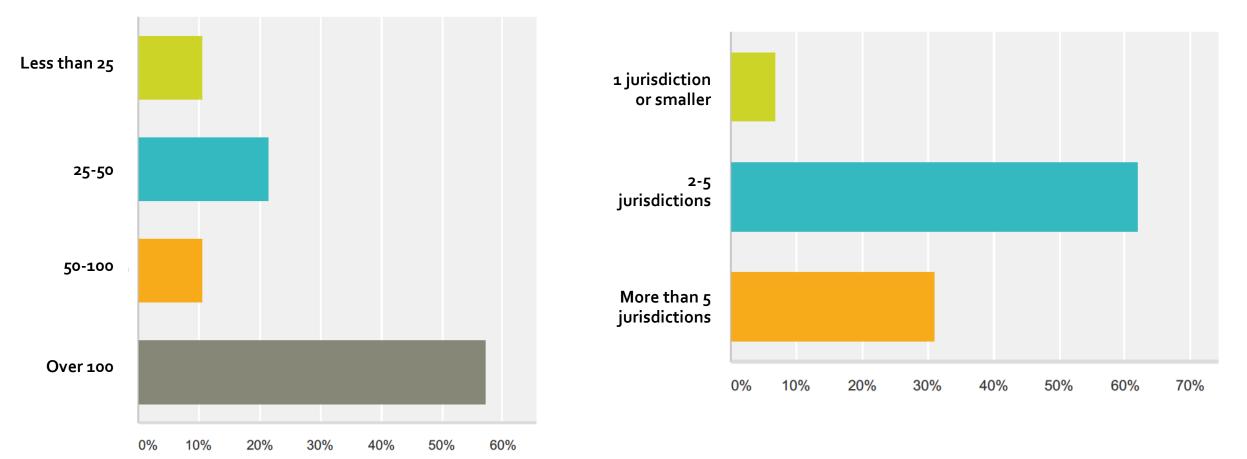
• July, 2016



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Participant Snapshot

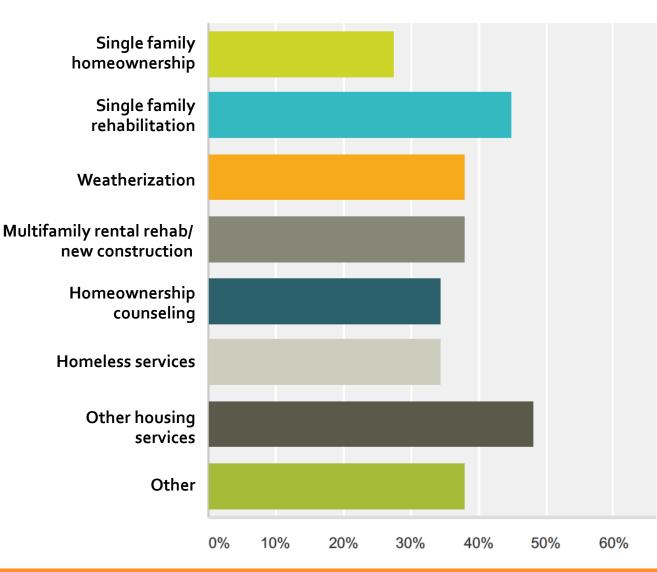
 Average housing production and/or # households served annually



Service Area Size



Organizational Programs



<u>Other</u>:

- Critical home repairs
- Various training, counseling programs

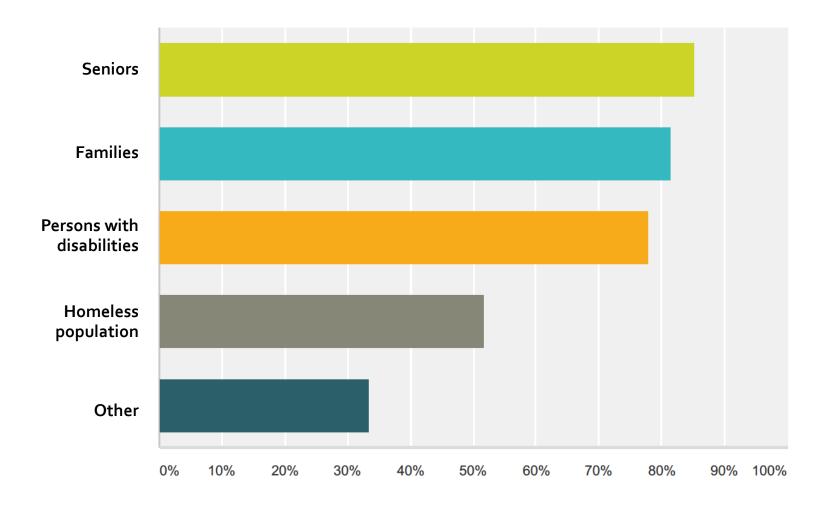
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- Affordable housing and rental assistance
- CDBG housing rehab projects
- Food security work, financial literacy advocacy
- Housing Choice Voucher program
- Financing, development assistance, capacity building and asset management

Target Populations





Other:

- Families with children
- LMI families that occupy substandard housing
- Veterans
- All
- Marginalized and neglected communities
- Low to moderate income homeowners
- Pre-school children

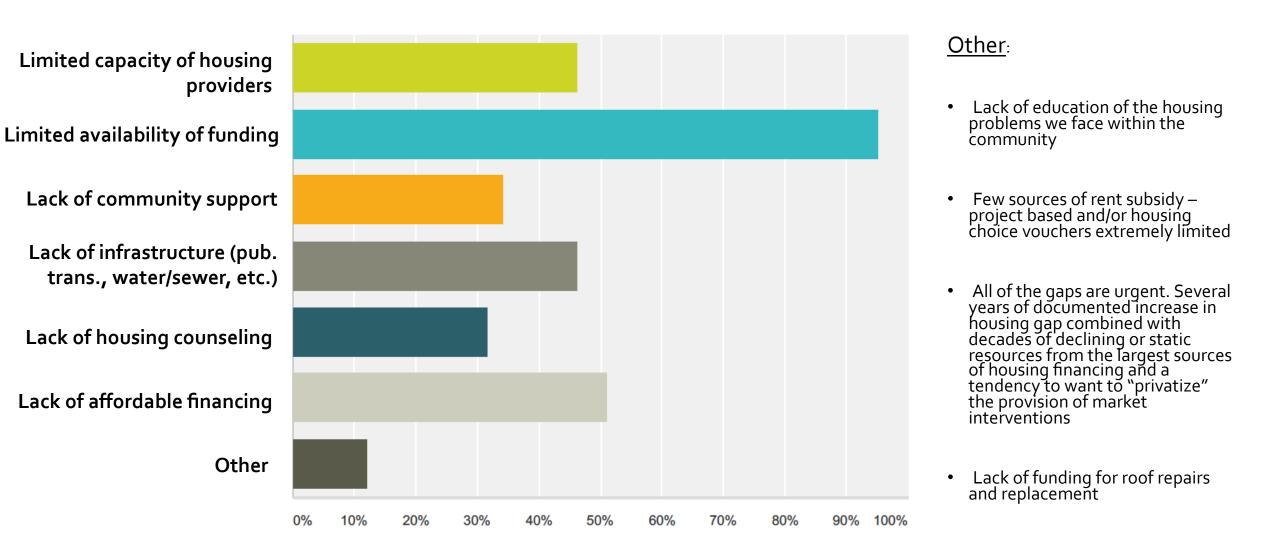
Urgency of Needs in Your Area



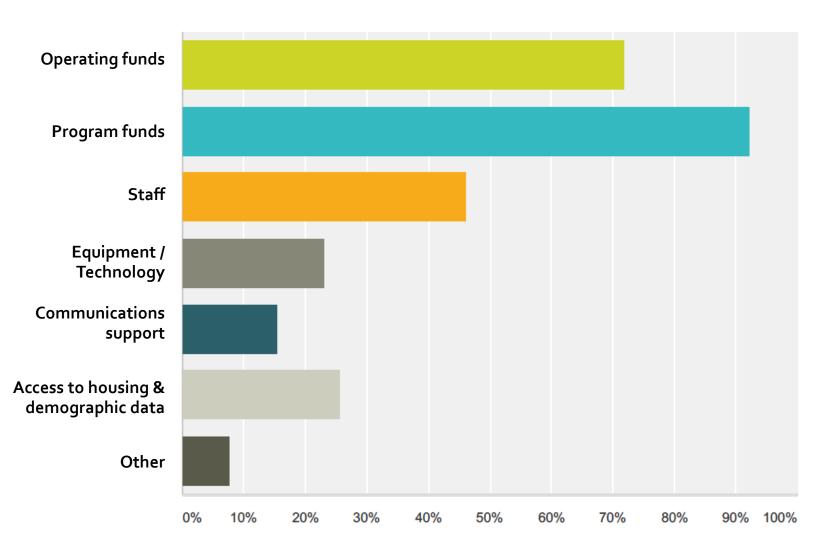
	Low	Medium	High	N/A	Total
Ending homelessness	25.00%	20.00%	52.50%	2.50%	
	10	8	21	1	40
Rehabilitating substandard housing	0.00%	25.00%	72.50%	2.50%	
	0	10	29	1	40
Constructing new housing	12.50%	45.00%	35.00%	7.50%	
	5	18	14	3	40
Access to services (transportation, etc.)	4.88%	43.90%	46.34%	4.88%	
	2	18	19	2	41
Financial literacy/homeownership readiness	7.50%	42.50%	45.00%	5.00%	
	3	17	18	2	40
Shortage of affordable rental housing	2.44%	24.39%	70.73%	2.44%	
	1	10	29	1	41
Declining homeownership market due to population loss	42.11%	26.32%	21.05%	10.53%	
	16	10	8	4	38
Home accessibility for aging in place	4.88%	26.83%	65.85%	2.44%	
	2	11	27	1	41
Shortage of affordable homes to purchase	7.50%	45.00%	37.50%	10.00%	
	3	18	15	4	40

Most Urgent Gaps in Housing Area





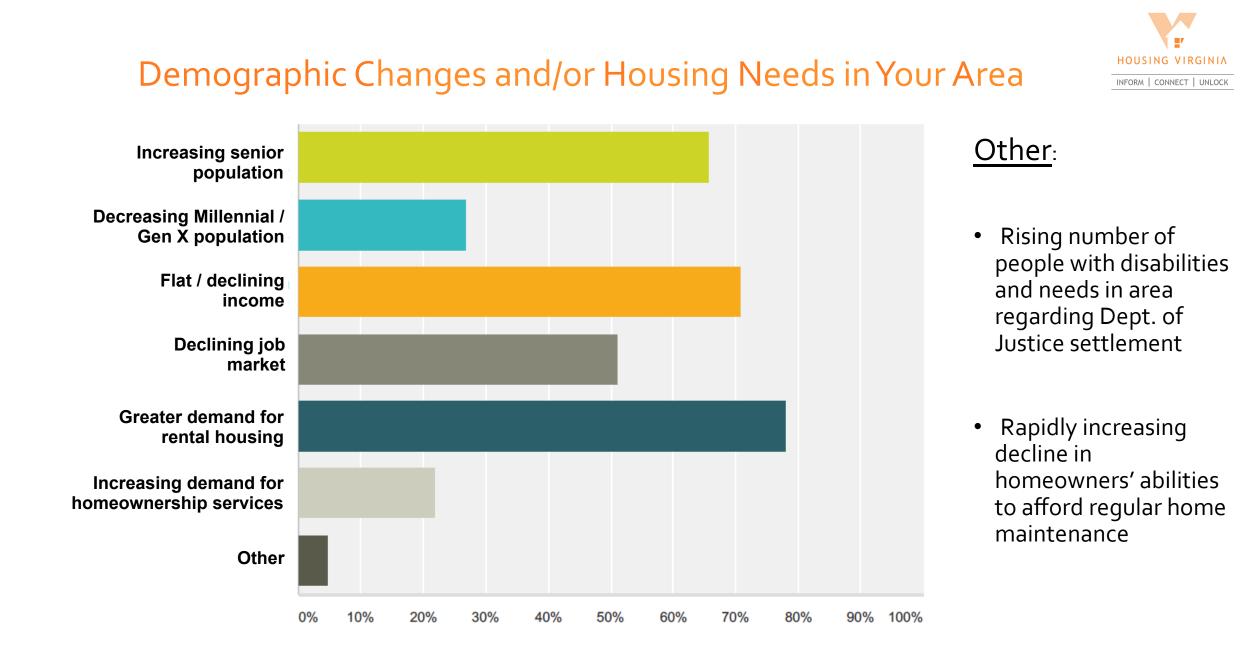
Most Significant Organizational Needs



Other:

- First item: Capacity. We flat-out need more capacity. This might be in terms of staff that, in turn, requires program and operating funds, etc.
- Second item: cohesive local housing collaborative / partnerships to show and impress needs on locality





Rural Population is Not Keeping Up

• <u>Rural</u> Virginia captured only 6% of the total state growth in population from 2000-2010

Rural Virginia: Snapshot 2000-2020

Mountain

- Population grew by 3.1% (18.5% statewide)
- Since 2010 population down by 3,600
- Millennial population up 1,000 by 2020
- Senior population -up by 18,000 by 2020
- •Homeownership rate 2000-2014 fell 4.3 % to 71%
- •12,800 rental units added up 20.3%
- •HH's with a rent or mortgage burden 13.9% to 22.6%

Rural Virginia: Snapshot 2000-2020

Mountain

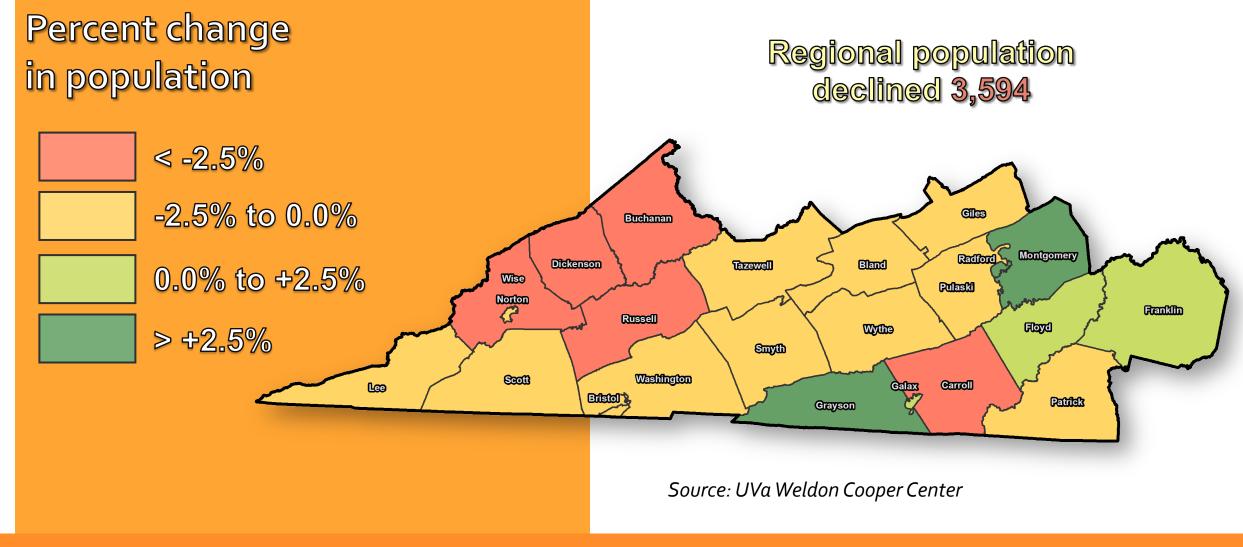
- •Number of homeowners over 65 making a mortgage payment grew 68% (mortgage burden up 111%)
- •Half of all seniors are rent or mortgage burdened
- •Lost 22,000 manufacturing jobs; gained 11,000 in education and healthcare
- •19.2% of the housing stock are mobile homes
- 26.1 % of the stock built before 1960
- •Less than 1% built after 2010

Rural Housing Snapshot: Single Family Home Sales in the Mountain Region, 2012 vs. 2015

	2012				2015				
	# Units Sold	Volume of Home Sales	Median Sales Price	Median DOM	# Units Sold	Volume of Home Sales	Median Sales Price	Median DOM	
Mountain Region	3,058 units	\$525,935,550	\$98,342	132 days	3,860 units	\$700,226,836	\$105,064	124 days	
State	79,462 units	\$24,340,075,848	\$245,500	47 days	94,374 units	\$31,241,295,895	\$269,900	38 days	

Source: Virginia Association of REALTORS[®], "Residential Transactions For Area Delimited By Entire Virginia State – Single-Family Property Type" (2012, 2015).

2010 - 2015



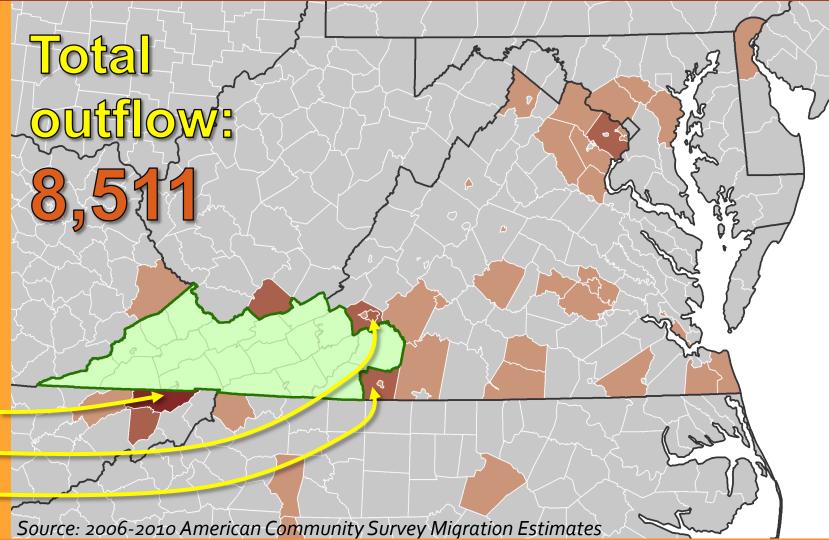
2006 - 2010

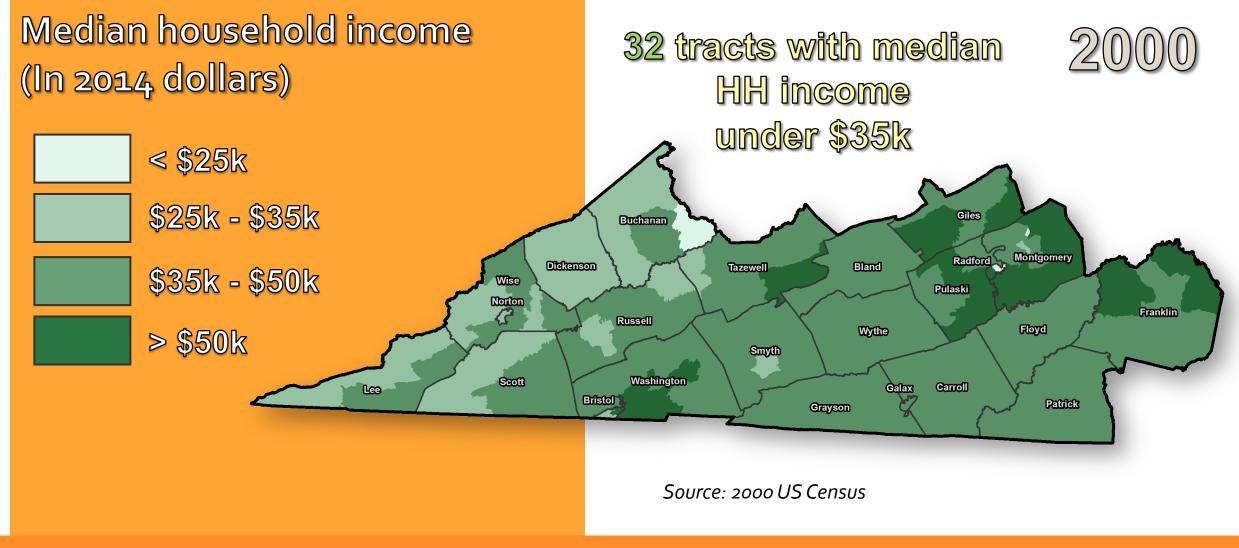
Population outflow from Mountain Region by destination county:

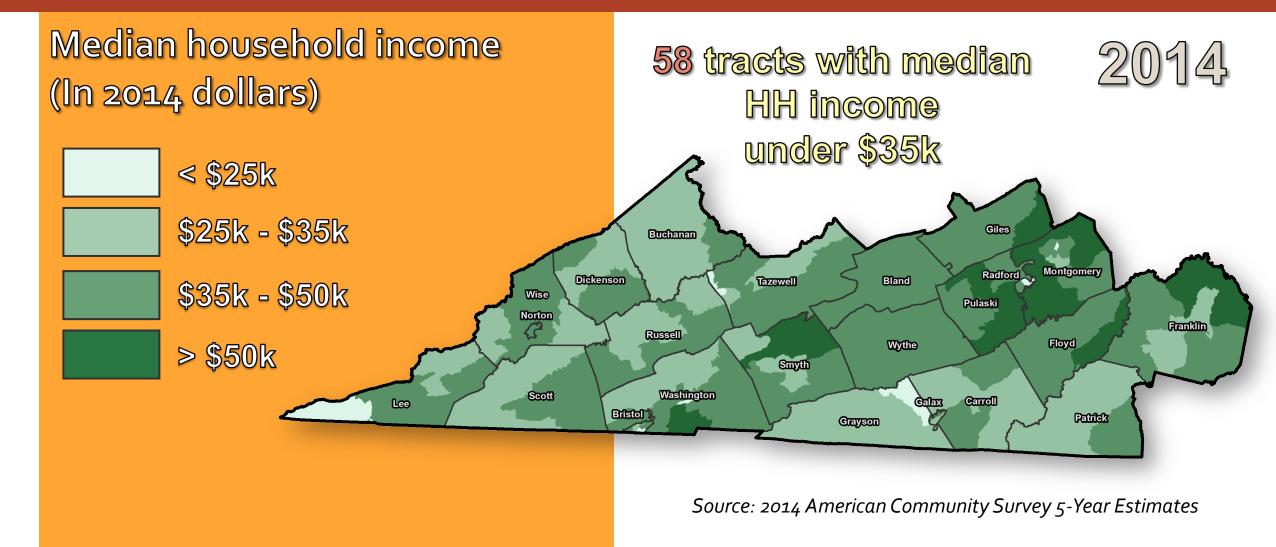
> 251 – 1,000 Over 1,000

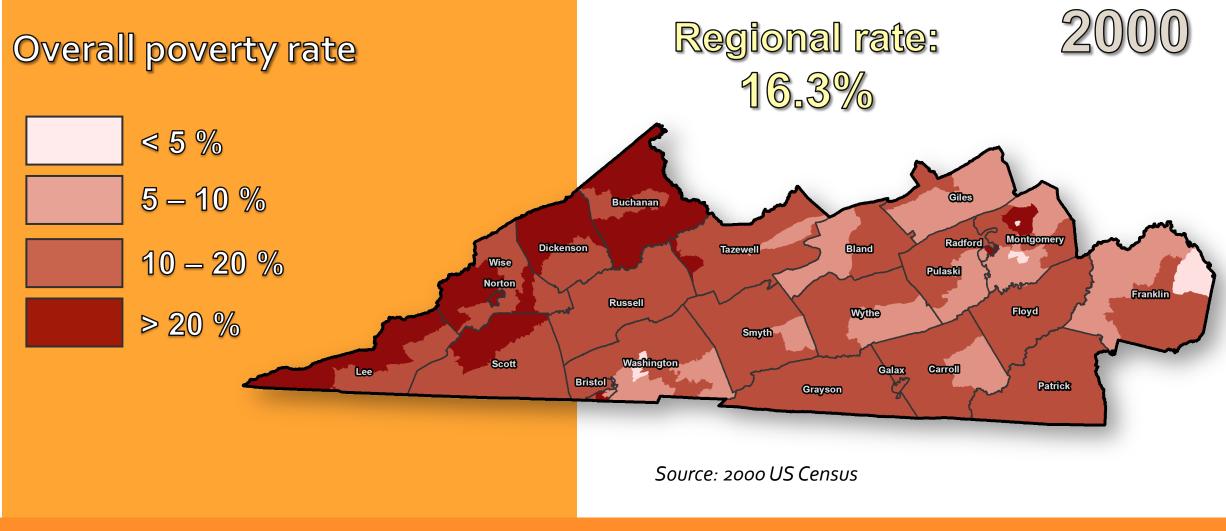
1 - 250

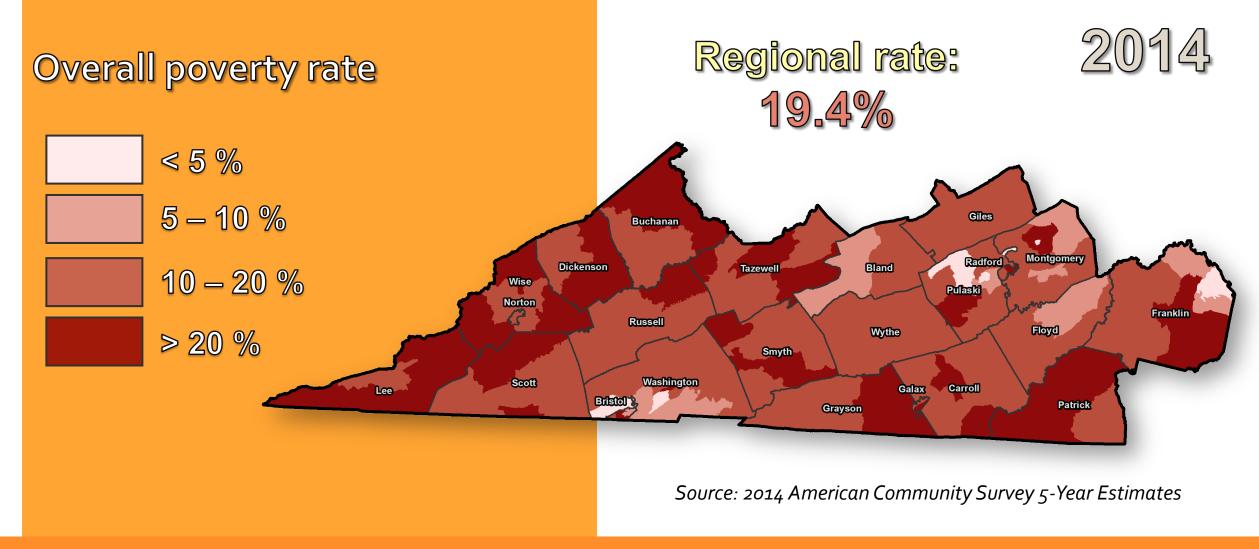
Sullivan County, TN : 1,372 Roanoke City, VA: 610 Henry County, VA: 601

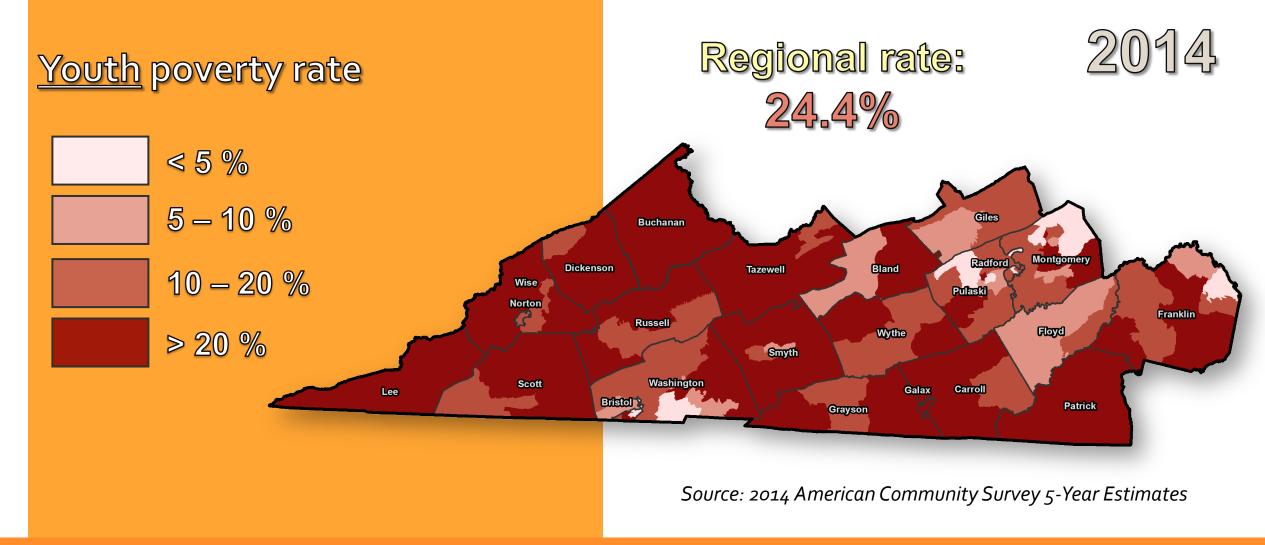


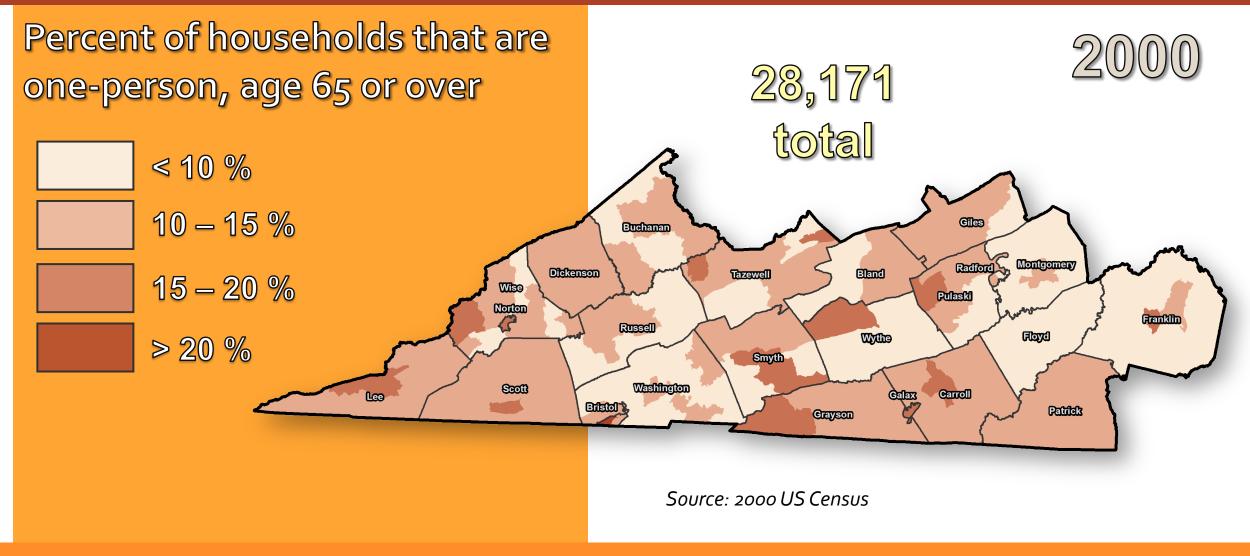


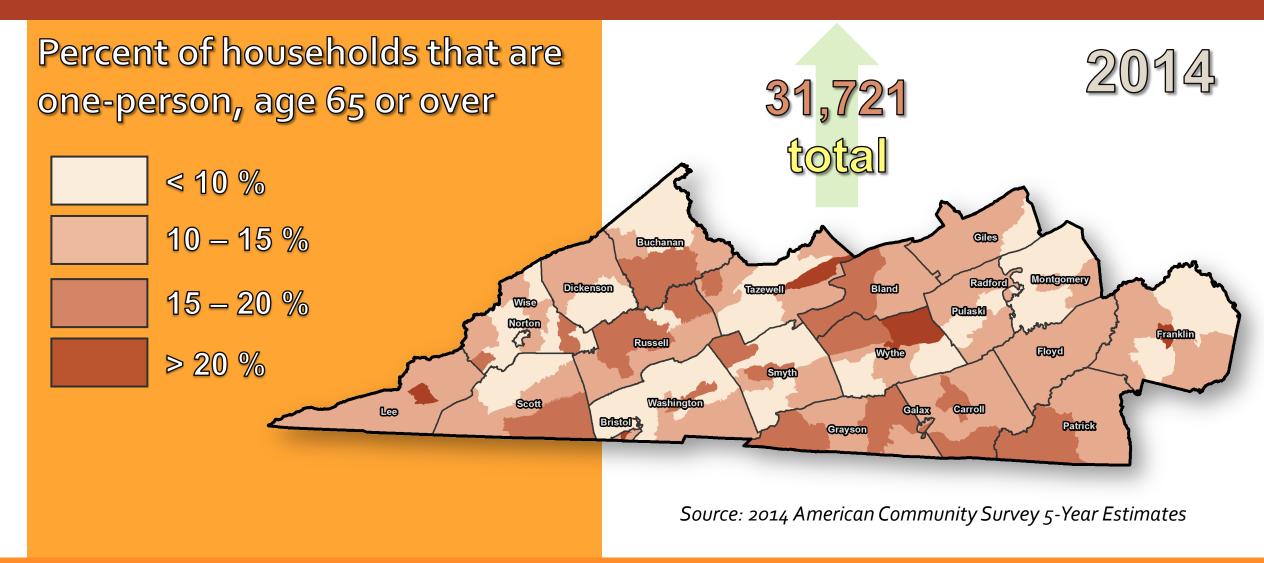


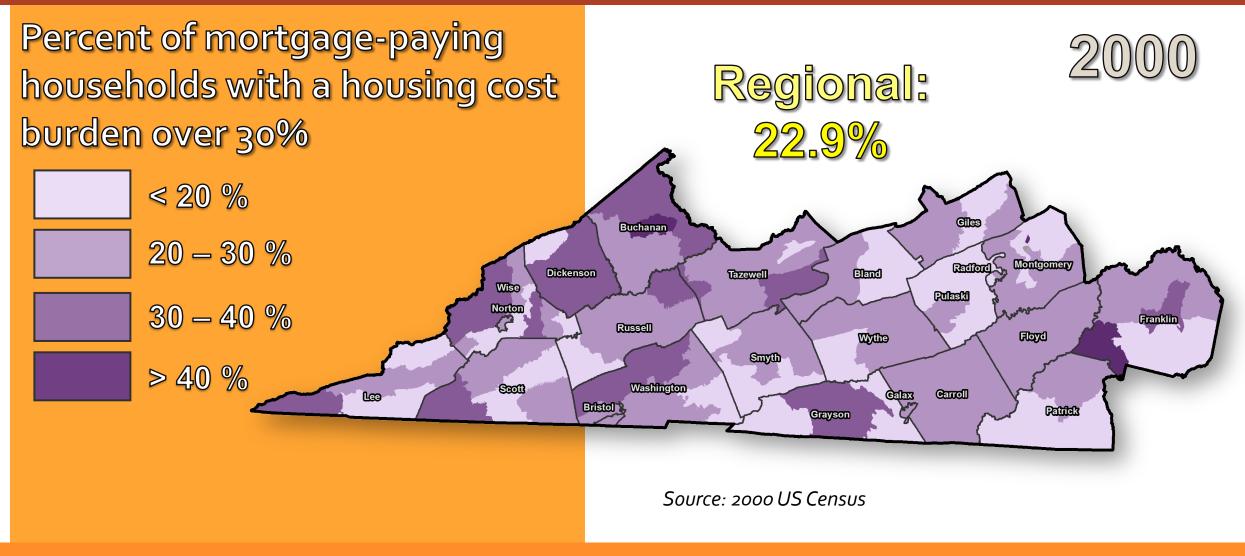


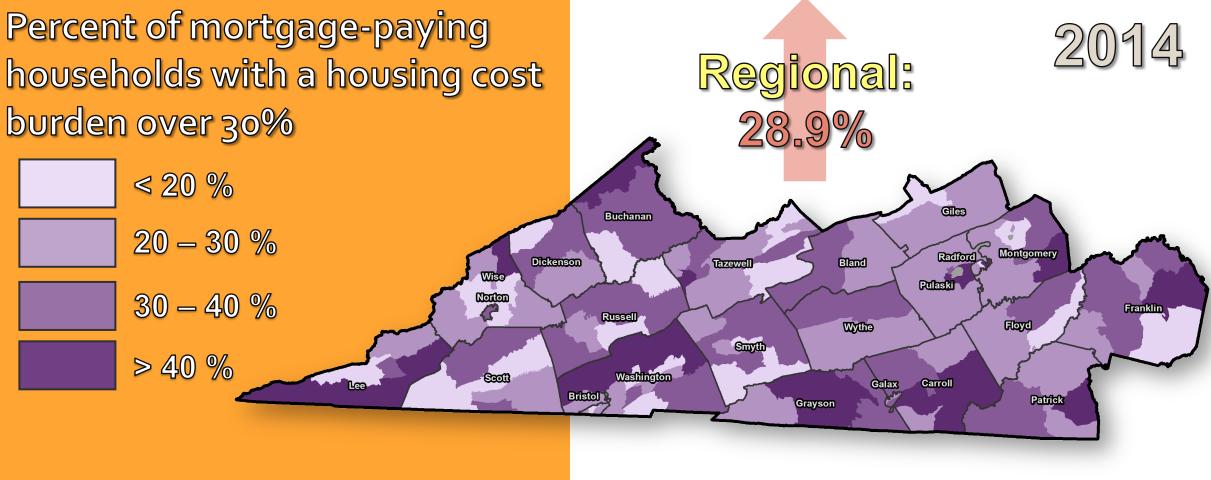




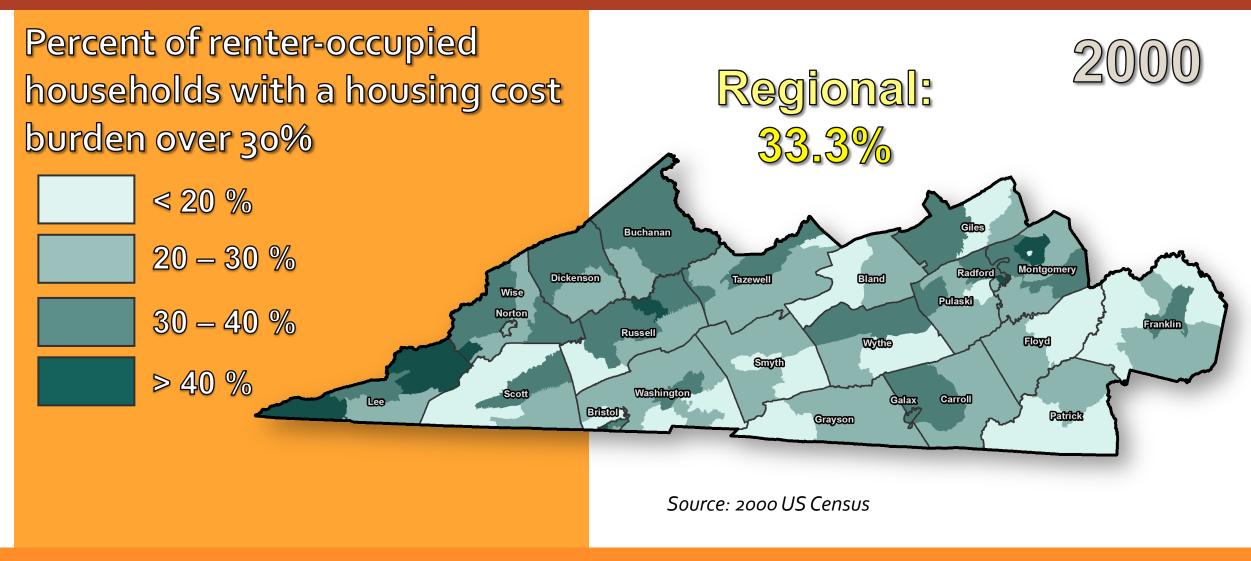


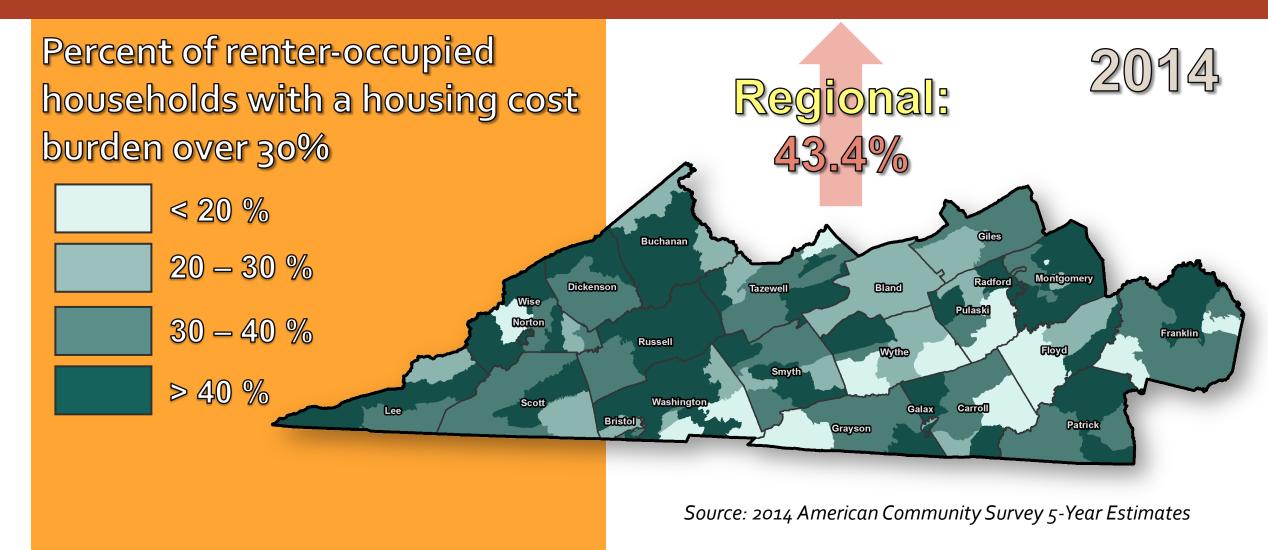






Source: 2014 American Community Survey 5-Year Estimates





Rural Virginia: Snapshot 2000-2020

Southside

- Population grew by 9.4% (18.5% statewide) 2000-2015
- Since 2010 population up by 1.4%
- Millennial population expected to decline by 2,500 by 2020
- Senior population -up by 19,000 by 2020
- •Homeownership rate 2000-2014 fell 2.7 % to 70.5%
- •12,700 rental units added up 16.7%
- •HH's with a rent or mortgage burden 16.2% to 26.7%

Rural Virginia: Snapshot 2000-2020

Southside

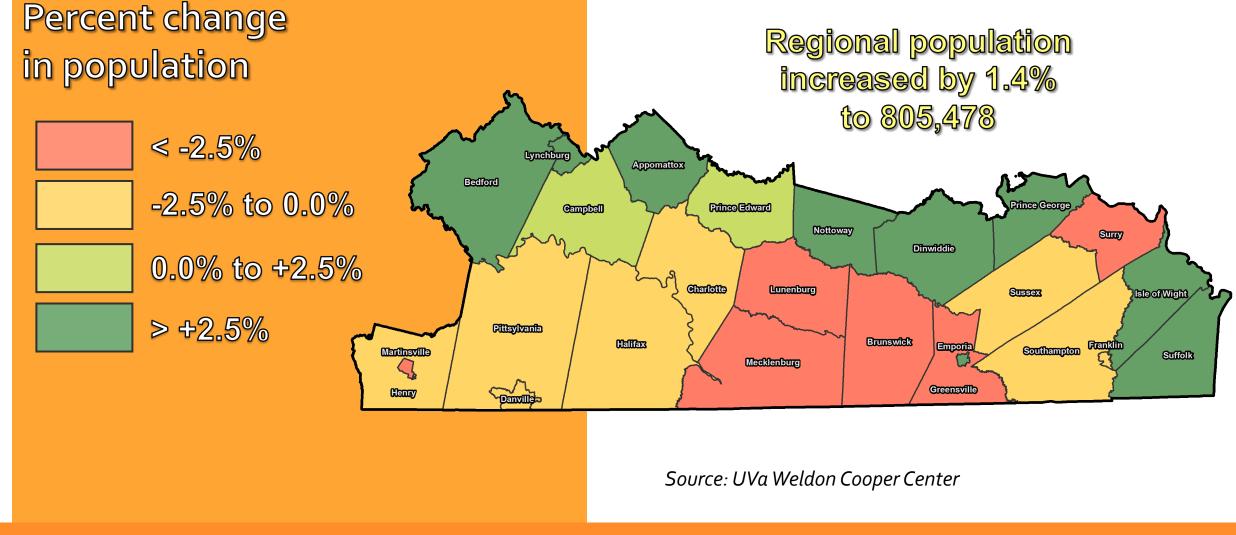
- •Number of homeowners over 65 making a mortgage payment grew 55% (mortgage burden up 97.4%)
- •63.2% of all seniors are rent or mortgage burdened
- •Lost 32,200 manufacturing jobs; gained 22,000 in education and healthcare
- •13.6% of the housing stock are mobile homes
- 26.4 % of the stock built before 1960
- 1.1% built after 2010

Rural Housing Snapshot: Single Family Home Sales in the Southside Region, 2012 vs. 2015

	2012				2015			
	# Units Sold	Volume of Home Sales	Median Sales Price	Median DOM	# Units Sold	Volume of Home Sales	Median Sales Price	Median DOM
Southside Region	5,438 units	\$931,267,271	\$123,196	107 days	7,020 units	\$1,262,827,477	\$127,538	108 days
State	79,462 units	\$24,340,075,848	\$245,500	47 days	94,374 units	\$31,241,295,895	\$269,900	38 days

Source: Virginia Association of REALTORS[®], "Residential Transactions For Area Delimited By Entire Virginia State – Single-Family Property Type" (2012, 2015).

2010 - 2015

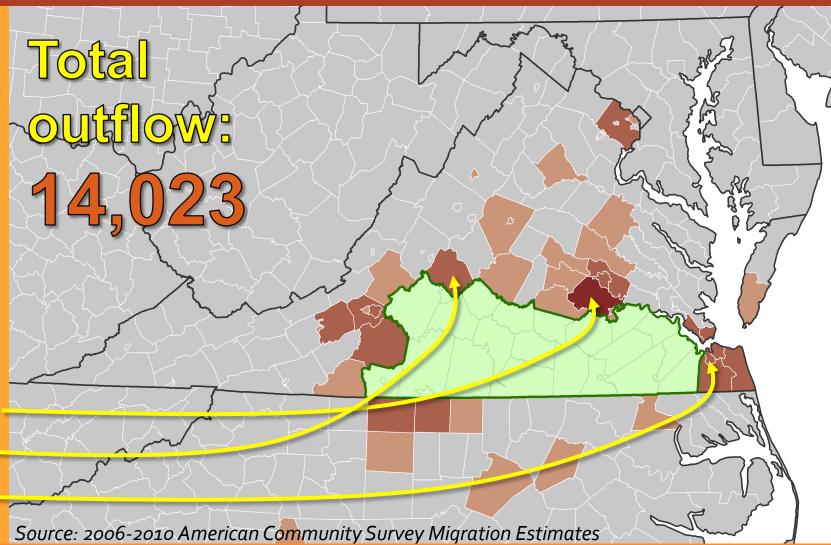


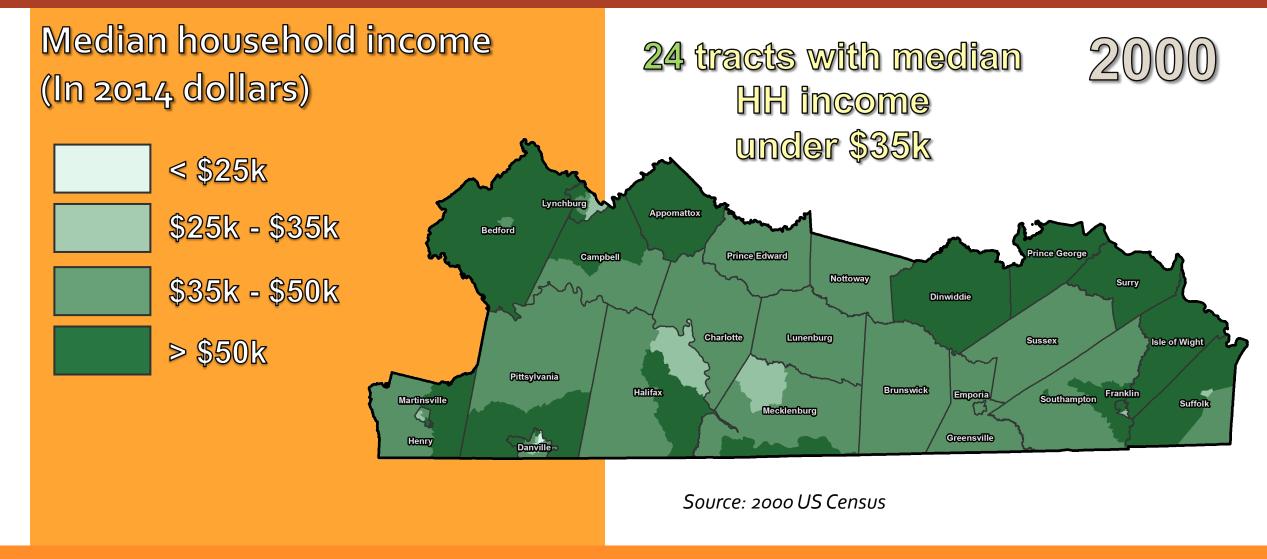
2006 - 2010

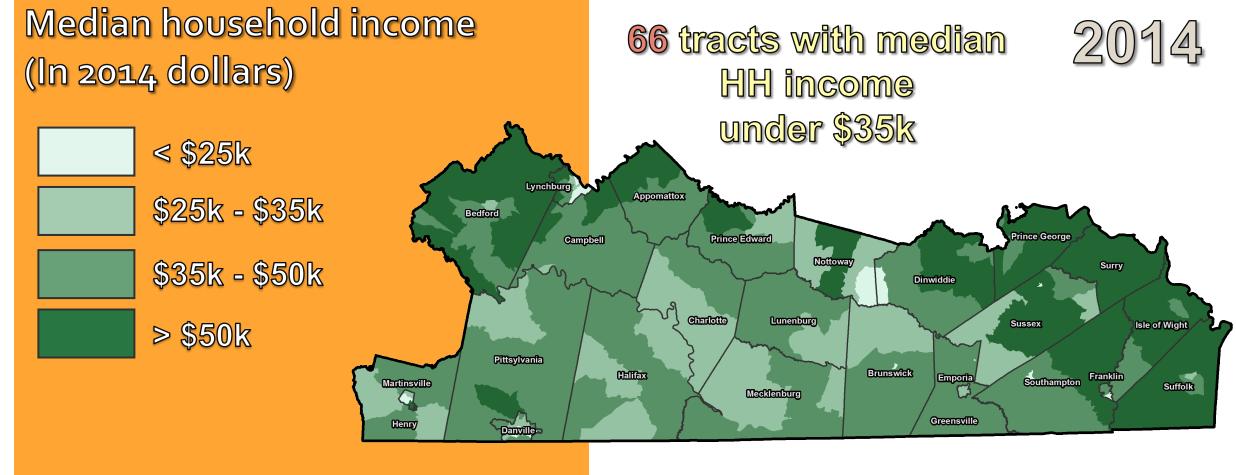
Population outflow from Southside Region by destination county:

> 1 – 250 251 – 1,000 Over 1,000

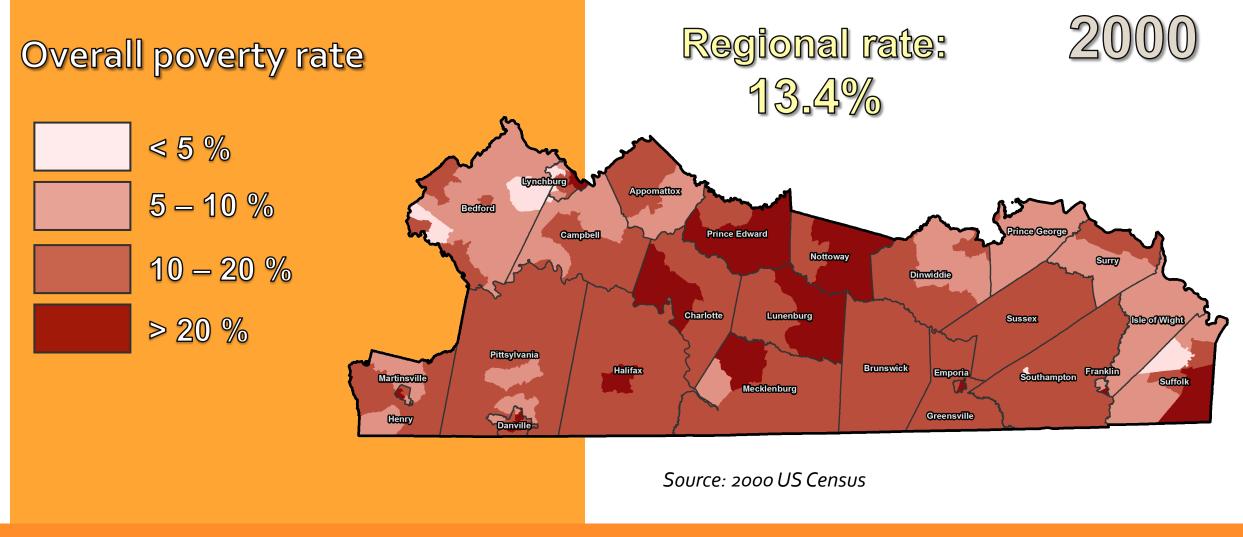
Chesterfield County, VA: 1,454 Amherst County, VA: 891 Portsmouth City, VA: 791

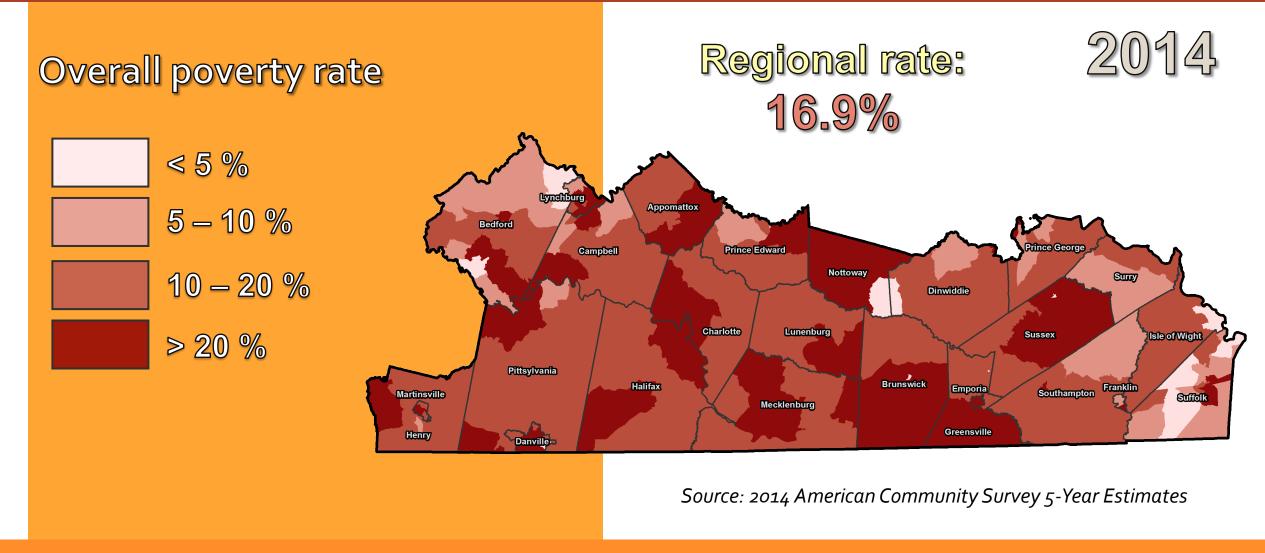


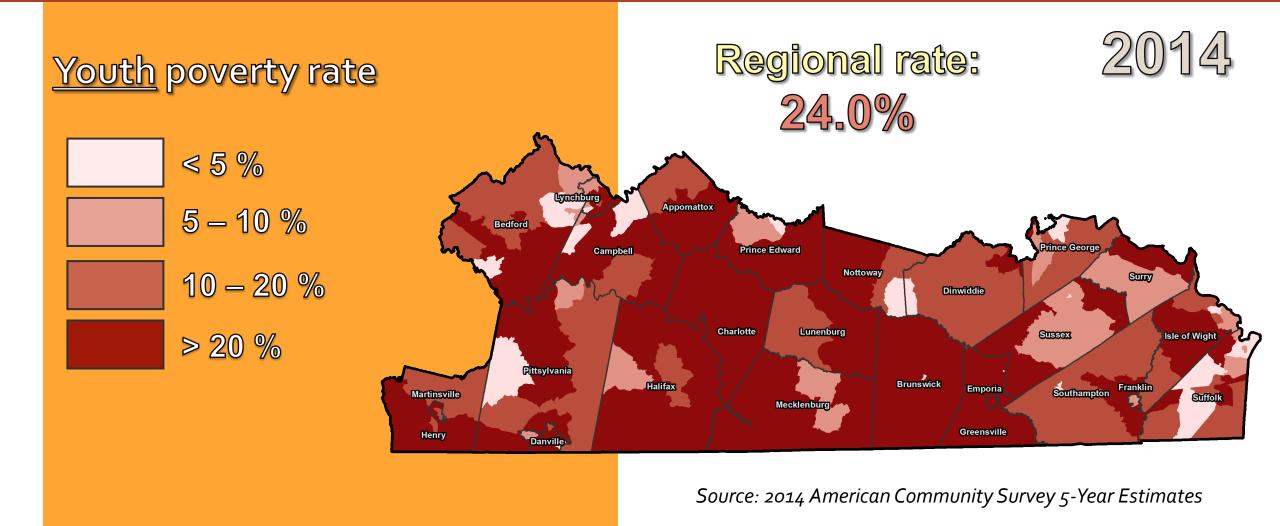


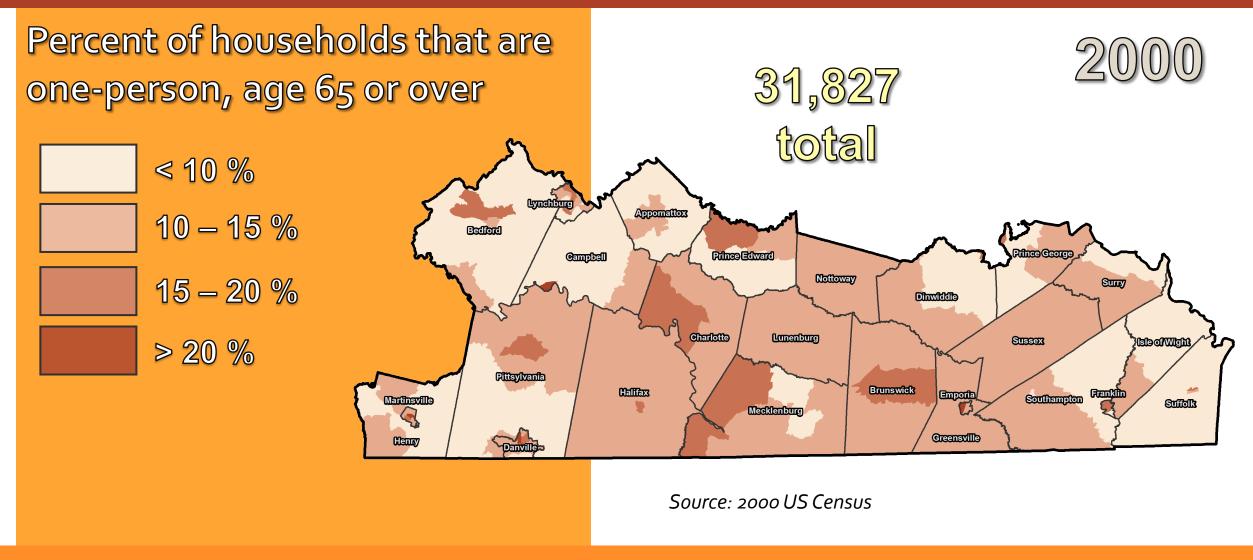


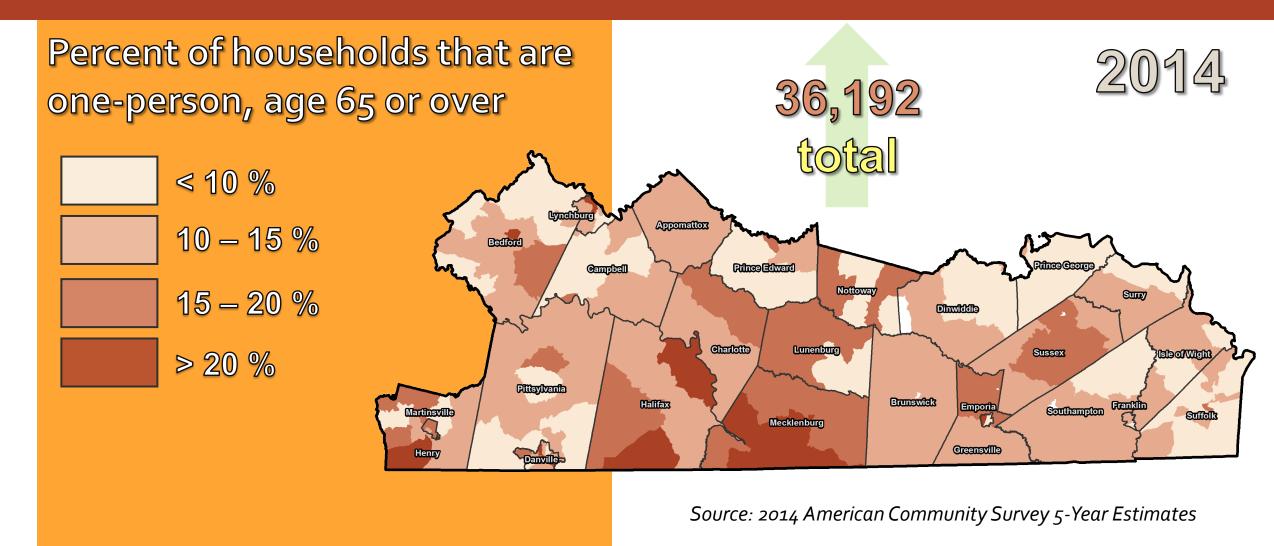
Source: 2014 American Community Survey 5-Year Estimates

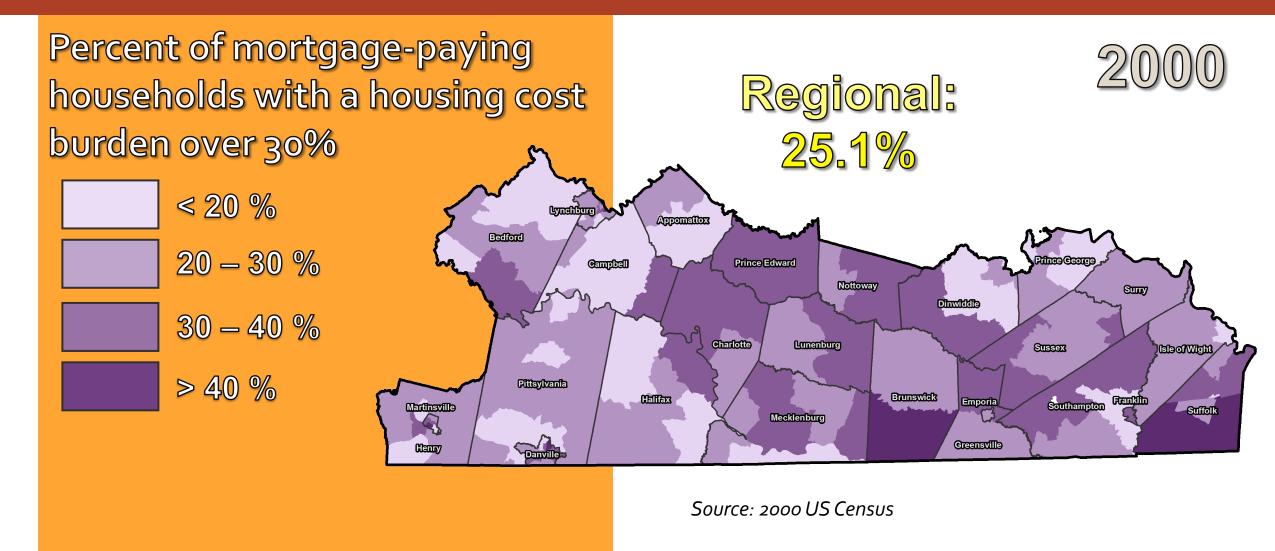


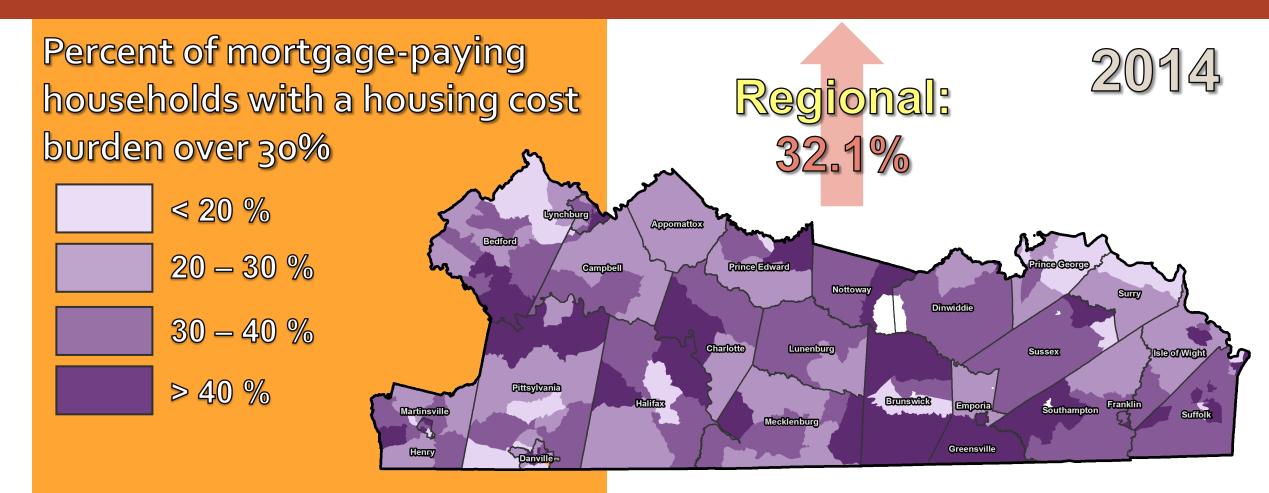




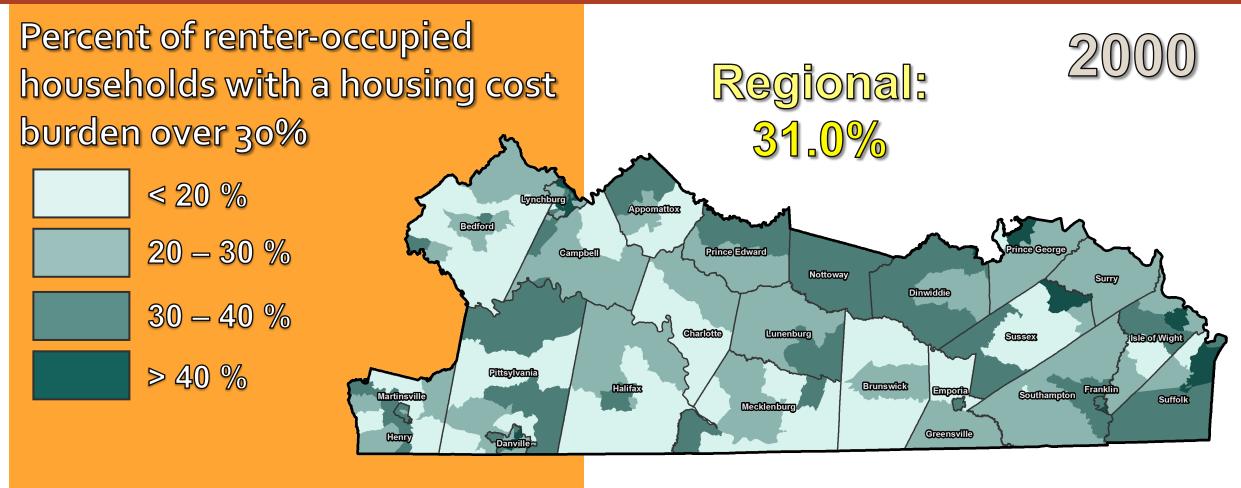




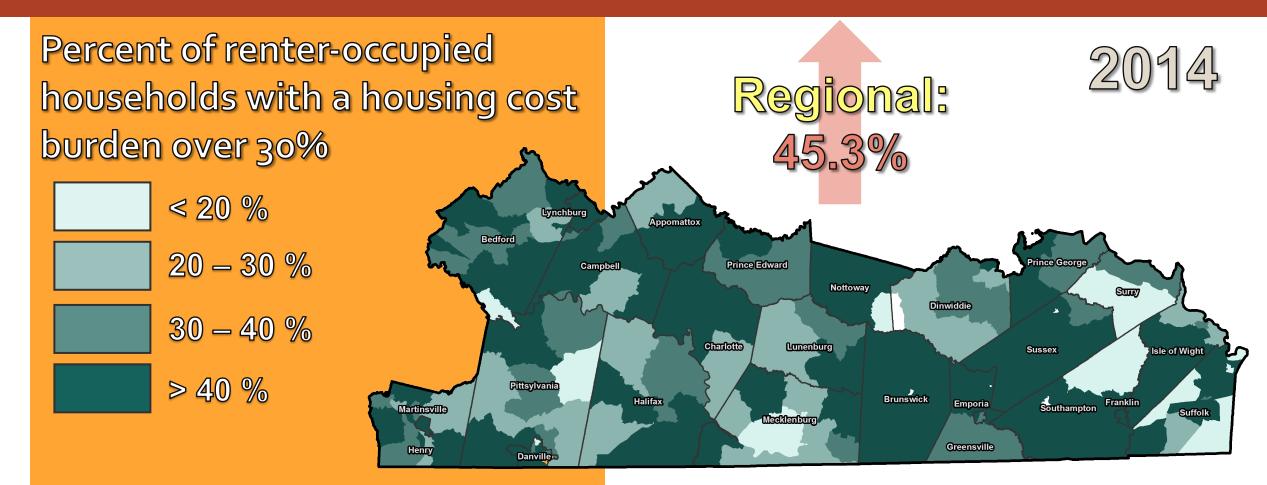




Source: 2014 American Community Survey 5-Year Estimates



Source: 2000 US Census



Source: 2014 American Community Survey 5-Year Estimates

Building Community Support

What is Network Mapping

- Stakeholders
- Supporters
- Community Leaders
- Elected Officials
- Business Leaders

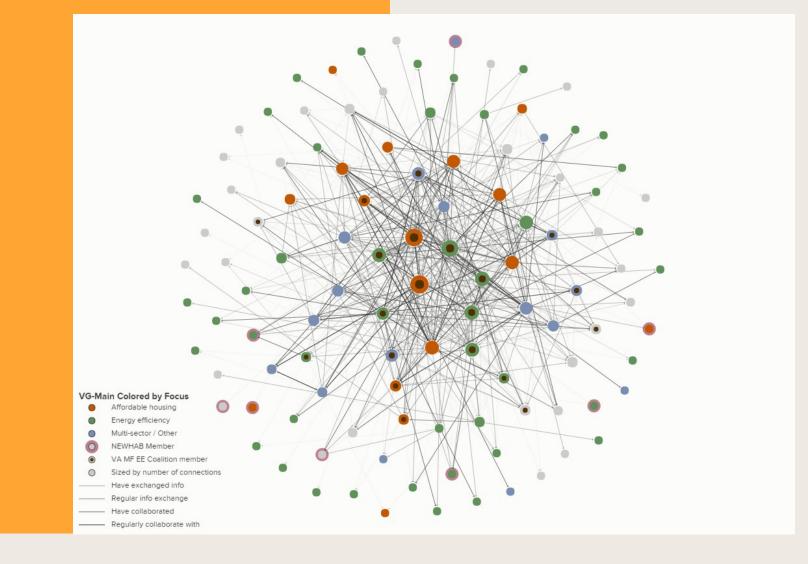
Find out where their Interests are

Find out who they CONNECT with

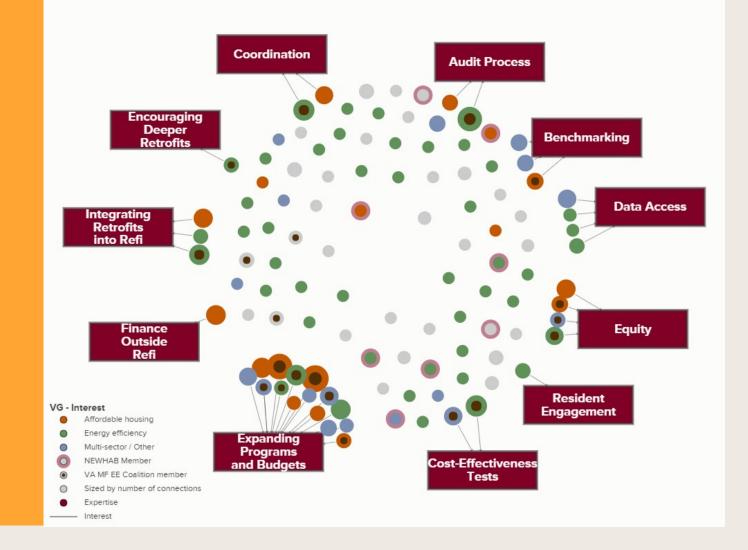
- Who they influence
- Who influences them

Build a "map" to explore these connections and use them to advance your mission

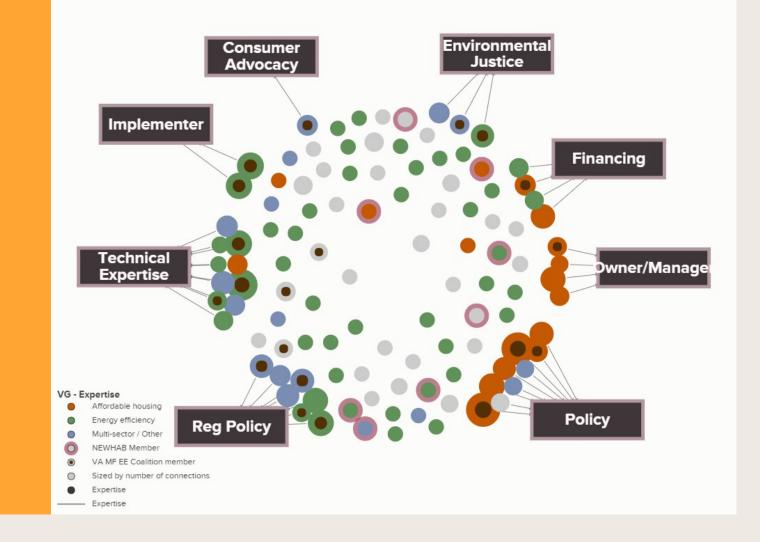
Building Community Support with Network Mapping

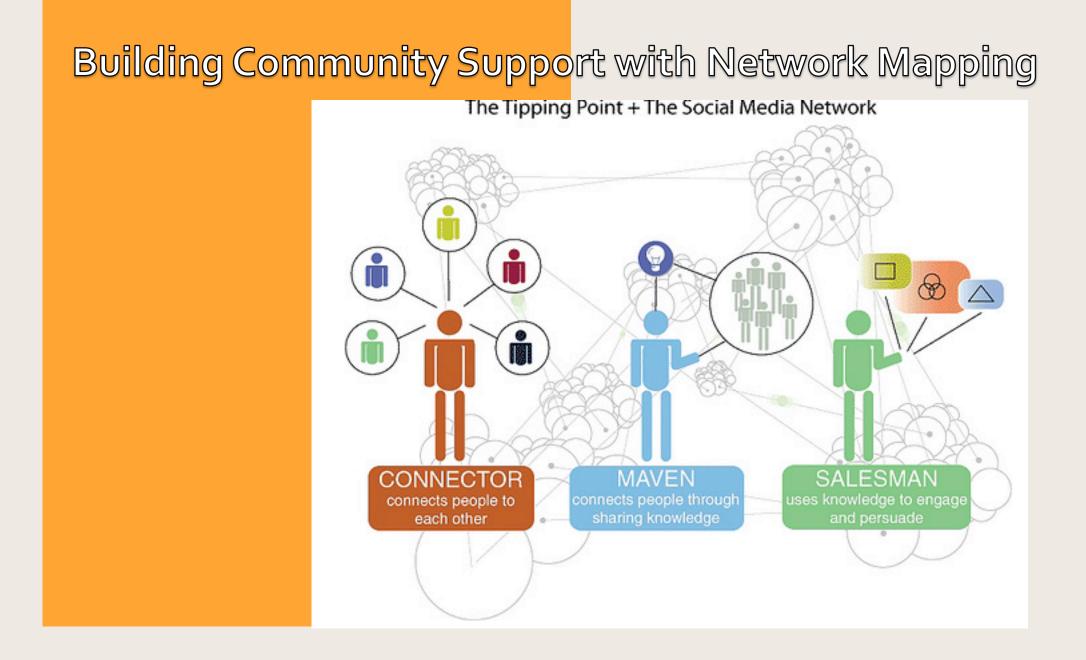


Building Community Support with Network Mapping



Building Community Support with Network Mapping





NOW: It's your Turn !!

Table Conversation and Report Out

Let's talk about priority needs:

What are the top three housing needs in this area?

How have these needs changed over the past decade?

Are these housing needs uniform throughout this area or do some areas have different priority needs?

Looking out into the future, what do you think housing needs will look like in 5 years? How will they be different than today?

Let's talk about homeownership:

What are the major blocks to creating more homeownership opportunity ?

Do we need to build more new homes? what type? what price range? is manufactured housing an important way to meet housing needs?

Is mortgage financing available / adequate ?

How important is it to focus on rehab of owner occupied homes?

Let's talk about rental housing:

Do we need more rental housing? If so, where is the need the greatest.

Should the focus be on rehabilitation? or new construction?

Is rental housing affordable ?

Let's talk about special housing needs & gaps in the housing delivery system:

What's the best way to meet the housing needs of seniors still living in their homes?

Are there other special housing needs in this area that need to be addressed?

What are the biggest gaps in the housing delivery system in this area?

If you could change one thing about housing in the area – what would it be?

THANK YOU !

Please come to the Governor's Conference on Housing November 16-18, 2016 Roanoke, Va.